

MANITOWOC MARINA

Operated by *SI Marine Management*

425 Maritime Drive, PO Box 993 • Manitowoc, Wisconsin 54221
920-682-5117 (voice) • 920-682-5177 (fax) • info@manitowoc-marina.com (email) • www.manitowoc-marina.com

Manitowoc Marina Customer Newsletter March, 2011

On The Bridge

Slip Leases for the 2011 Boating Season are enclosed. For those of you planning to stay with us throughout the 2011 Boating Season (and we hope you all do), please complete this form at your earliest convenience and return it to the Marina Office. Look for your copies of the updated "Manitowoc Marina Environmental Management Policy" and the current "Marina Rules and Regulations" in next month's mailing.

Visiting Boater Leases for Winter Storage Customers who are not Seasonal Dockage Customers, are also enclosed. Remember, you are afforded one week of Free Dockage from the day of launch to prepare your boat for departure. After that, the normal Visiting Boater Fees will be assessed.

Our 2011 Rate Sheet (with Marina brochure) was mailed out in January. If you did not receive one, or have misplaced it, give us a call and we'll happily mail you a replacement. Please note that our rates remain the same. For those of you interested in saving over 5% on your Seasonal Dockage and Winter Storage fees (does not apply to Indoor Heated Storage) for the next year, give Jack a call and inquire about the "Annual Contract".

In The Ship's Store

Spring boat preparation supplies will be in demand, so we have stocked up on everything you will need to get your boat ready for the upcoming boating season. Check out the savings! Shop from your computer at home. Just logon to www.manitowoc-marina.com and click the "Ship's Store" button in the left hand menu bar, and then browse the store. It's as simple as pointing and clicking.

From The Engine Room

Once again it's time to start thinking about springtime preparations and getting your boat launched for the new Boating Season. Enclosed is the 2011 Spring Launch & Commissioning Form for our Winter Storage Customers. Please read it carefully and fill out all the requested information. The Spring Launch sequence will be based upon a first come, first serviced basis. So, get your Launch Contracts in early to assure the time frame you want. We have also enclosed our current "Service Offerings" flyer for your information.

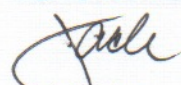
Manitowoc Marina March Hours

| | | |
|----------------|-------------------------|-----------------------------|
| Office | 0800 hours - 1630 hours | Monday - Friday |
| Ship's Store | 0900 hours - 1600 hours | Monday - Friday |
| | 1000 hours - 1400 hours | Saturday (3/5, 3/12 & 3/19) |
| | 1000 hours - 1600 hours | Saturday (3/26) |
| Service Center | 0800 hours - 1630 hours | Monday - Friday |

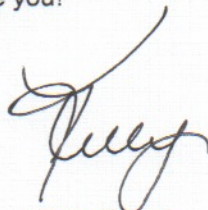
The entire crew at Manitowoc Marina is looking forward to serving your boating needs during the upcoming Boating Season! If there is anything we can do to make your boating experience more pleasurable, please let us now. As always, we are anxious to serve you!

Happy Boating!


Manitowoc Marina



Jack Oulley
General Manager



Kelly Tonini
Office/Store Manager



Geno Ragsdale
Service Coordinator

SALES OFFICES – Superior, Wisconsin • Manitowoc, Wisconsin • Minneapolis, Minnesota
FULL SERVICE MARINAS – Barker's Island Marina • Manitowoc Marina • Knife River Marina
SAILING CHARTER FLEETS – Superior • Bayfield • Manitowoc • Marinette • Chicago • Lake City • Thunder Bay
SAILING INSTRUCTION – All Locations
NEW YACHT SALES and EXTENSIVE BROKERAGE LISTINGS