

MANITOWOC MARINA

Operated by *SI Marine Management*

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Manitowoc Marina Customer Newsletter October, 2011

A Change in Watch

In the September Newsletter, I alluded to a "wind shift", which I meant as a lifting shift. In retrospect, I should have referred to it as a "Change in Watch". As most of you now know, Sailboats Inc. effective October 1st, has sold the Marina Lease and assets to Rich Larsen, dba Manitowoc Marina, LLC. (Please see the enclosed letter that explains this further.)

After 20 years as General Manager of Manitowoc Marina, this will be my last Newsletter to our customers at Manitowoc Marina. I'd like to take this opportunity to thank you all for choosing Manitowoc Marina as your boating home. It has been my pleasure to work with you over the years and I've enjoyed the working relationship we've developed. I leave knowing that you're in very good hands.

On the Bridge

The administration building locks will be changed Monday, October 19th. Our hours of operation have changed and are reflected below, so please take a moment to review them.

As always, we recommend that all boats be out of the water by October 15th. Of course, it is your choice to stay in later. However, be aware that ice has formed inside the Marina basin as early as mid-November and the temperature usually drops to the freezing point at night by mid-October. So please do enjoy the balance of the season, but keep the safety of your boat in mind. Also, we must disconnect the dock water supply lines around October 15th to protect the lines from freeze damage. In an effort to accommodate those dockage customers who wish to extend their season we will leave "A" dock connected for as long as possible. All boats still in-the-water when their dock is to be disconnected, can be reassigned to "A" dock as available space permits. The Slip Lease we have on file for all of our Seasonal Dockage Customers, stipulates the contractual end of season as November 1, 2011. After this time, the Marina Docks will be officially closed, so all boats must be out-of-the-water.

Winter Storage charges are billed on October 1st of each year and should be reflected on the enclosed statement. If you were billed for winter storage, but are not storing with us, please accept our apologies and notify the Marina office so we can immediately remove the charge. If you plan to store but were not billed, please let us know that so that we can get your boat on the haul-out schedule. Did you misplace your winter storage contract? Call for a replacement, or log on to www.manitowoc-marina.com and download a copy, as we can't haul your boat without this contract.

From the Engine Room

October brings a busy haul-out schedule to the Service Department. If you have not sent us your Haul-Out Contract, please do so A.S.A.P. Please make sure you include your key/combo information as well as your date preference and also please indicate whether you will be present or not. That is helpful to us, as we can fill in the empty spaces on our schedule.

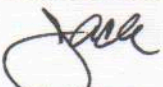
We still have room in the winter work schedule to accommodate a few more projects. If you are considering upgrading your boat this winter, please do not hesitate to contact, Rich for a quote.

Manitowoc Marina October Hours:

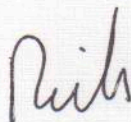
Office	0800 - 1630 hours	Monday - Friday
Ship's Store & Gas Dock	0800 - 1700 hours	7 Days a Week
Service Center	0730 - 1630 hours	Monday - Friday
Fish Cleaning Station	0800 - 2000 hours	7 Days a Week

Happy Boating!

Manitowoc Marina



Jack Culley
Retiring General Mgr.



Rich Larsen
Incoming General Mgr.



Kelly Tonini
Office/Store Manager

SALES OFFICES – Superior, Wisconsin • Manitowoc, Wisconsin • Minneapolis, Minnesota
FULL SERVICE MARINAS – Barker's Island Marina • Manitowoc Marina • Knife River Marina
SAILING CHARTER FLEETS – Superior • Bayfield • Manitowoc • Marinette • Chicago • Lake City • Thunder Bay
SAILING INSTRUCTION – All Locations
NEW YACHT SALES and EXTENSIVE BROKERAGE LISTINGS